

SERVICE OFFERINGS

Governance

- IT Security Strategy & Advisory
- GRC Implementation and Controls
- Portfolio, Program & Project Management
- Policy and Process

Assurance

- 3rd Party Assurance & Risk Assessment
- Pre-Audit Posturing & Preparation
- Post-Audit Findings Remediation
- Vulnerability Assessment & Penetration

Transformation

- Security Architecture Transformation
- Organizational Change Management
- Resource Optimization
- Platform Standardization

Enablement

- On-Demand Leadership
- IT Service Management Maturity
- Security Awareness and Training
- Continual Improvement Program

ABOUT US

- Trustmarq Global Services has been entrusted by clients across a broad spectrum of industries over the past two decades
- We are **CIOs, CISOs, Thought Leaders, and High Performing Professionals** that carry relevant industry recognitions and honors, and have practical and applicable experience and expertise



<http://trustmarq.com>

"They have the clients' interests at heart."

Ehab Jaleel - Executive Director, Amana Academy

"I trust Trustmarq to do an **outstanding job** every time I task them to respond to my **critical and time sensitive business needs.**"

Chris Bush - Director of Security Engineering, Delta Airlines

"Strategic thinkers and leading industry experts—all at a **tremendous value for the investment!**"

Peter Kolchmeyer - Managing Director, BNY Mellon

"Their **expertise**, coupled with a high degree of **professionalism** and impeccable **character**, produced results across organizational boundaries with apparent ease."

Michael Lindsey - Manager, CenturyLink

"Outstanding communications; in-depth knowledge, and a **true catalyst to our success!**"

Steven B. - VP - Unisys



Context
Understanding
Experience

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✔ Holistic Security Posture

✔ Securing the Enterprise

Is the security team just one compliance audit away from extinction?

As a starting point, ask five questions about your current program posture:

- ✔ Is the program perceived as being strategic and an enabler of business, or as a roadblock to go around or contend with?
- ✔ Does the security team reside in a reclusive silo, or are they actively building relationships and being welcomed as solution oriented colleagues?
- ✔ Does security awareness extend to an understanding of business risk awareness?
- ✔ Is the program integrated, holistic, and intentional to prevent events, or is the program a series of individual tools and activities that are primarily focused on monitoring and responding to events?
- ✔ Is the program forward looking and ready in advance of the next emerging threat or new technology challenge?

✔ Transforming Risk

Are Big Data, Mobility, "as a Service" or Cloud technologies on your horizon?

Leave behind the nebulous whirlpool of reactionary frenzy and spending.

- ✔ When security exists as a patchwork of independent initiatives, pinholes and integration gaps limit the ability to mitigate risk. By closing gaps and elevating risk awareness, many threats can be neutralized. Encouraging rigor that is meaningful and measurable goes a long way toward establishing a culture that is able to transform risk into a business value initiative. Aligning, Adapting, and Adopting the right practices are key steps to assure performance through governance that is both lean and agile.

✔ Sustaining Value

The value proposition of the new program enables business momentum.

Three highly valued activities put business readiness front and center:

- ✔ Governance that is designed to assure performance of both internal and 3rd parties, eliminating the guesswork, glitches, and gotchas of unknown risk or expectation.
- ✔ Architecture Modernization in order to be ready for the high priority initiatives.
- ✔ Continual improvement and innovation as an intelligent investment because business doesn't stand still, and neither do the threats.



Context, Understanding & Experience

There is much to consider beyond the "shall" and "should" clauses of regulations, standards, frameworks, and models. Keeping you secure cannot be achieved through a patchwork of activities and appliances alone, and telling the Board that you have neutralized ten million attacks but only one got through unnoticed has been a career ending statement.

As a key point of differentiation, we apply three lenses to achieve the right solution for your enterprise:

- **Context** — No two businesses are alike, so there is no single and appropriate IT security solution that can be delivered in a box.
- **Understanding** — Not all "best" practices are applicable to every business, but understanding them all is critical to their adoption.
- **Experience** — The only way to know what is around the corner is by already having been around the block more than once.

We discern the appropriate business **context**, apply deep **understanding**, and leverage our wealth of **experience** to successfully and sustainably deliver the holistic security posture.