GRC AUTOMATION

Garnering Actionable Intelligence From Your GRC Platform

OUR GRC SERVICES

- GOVERNANCE & STRATEGY
- PLATFORM ARCHITECTURE & DEPLOYMENT
- EFFECTIVENESS & OPTIMIZATTION
- OPERATIONS & RESPONSE

OUR SUCCESSES

ENERGY & UTILITIES
Provided business the visibility to provider risk mitigation, with annual savings of $1.8M in operational costs

FINANCIAL SERVICES
Integrated SDLC & Change Mgmt. Processes for 30% faster deployment of secure applications

AEROSPACE & DEFENSE
Consolidated secure Audit processes under one platform for enterprise risk view, with 5-yr OpEx savings of $11.5M

Strategic Business Imperative for GRC Automation

"*Manage Organizational Risk by Transforming raw data into Valued and Actionable Intelligence*"

The above requires selection of the right data points, collected and analyzed at the right place and the right time, and results presented within a timeframe that allows an organization to make timely and data-driven decisions.

Cornerstones of a Successfully Implemented GRC Platform

Strategic Alignment

Business executives fully realize the value that a properly implemented GRC platform has to offer. They have a clear view of what they want out of such platform. They require actionable intelligence in a timely fashion. They know what and how to measure success Business and technology stakeholders agree on investment and return

1

Enterprise Integration

Operational leadership fully aligns with business objectives. They realize that a GRC platform can improve operational efficiencies and is not intended to fix broken business processes. They have a clear architectural view of what data points help paint the big picture, how this information needs to be collected, and how risk and value is measured. They know that learning to crawl is important before running a sprint.

2

Value Delivery

An implementation that is performed with close alignment to business objectives It is integrated within the enterprise technology platform and has realistic expectations of yield The platform has meaningful measurements defined for validity, currency, and simplicity It ultimately yields real value for the business investment, and pays for itself in less time than forecasted.

3

However, Reality Suggests Things Don't Always Go As Planned

There are currently many GRC platform implementations that didn't yield business value as anticipated. We have partnered with clients to help them rise above such challenges:

⚠️ "Platform Has Been Customized to the Extent its Almost Unmanageable"

⚠️ "Started Out as a Small Proof of Concept, and Rapidly Grew Out of Control"

⚠️ "Performance Degradation with No End In Sight"

⚠️ "Lack of Qualified Practitioners Impeding Business Adoption"

OUR HOLISTIC APPROACH TO GRC AUTOMATION HAS HELPED MANY FORTUNE 100 ORGANIZATIONS

TRUSTMARK GLOBAL SERVICES
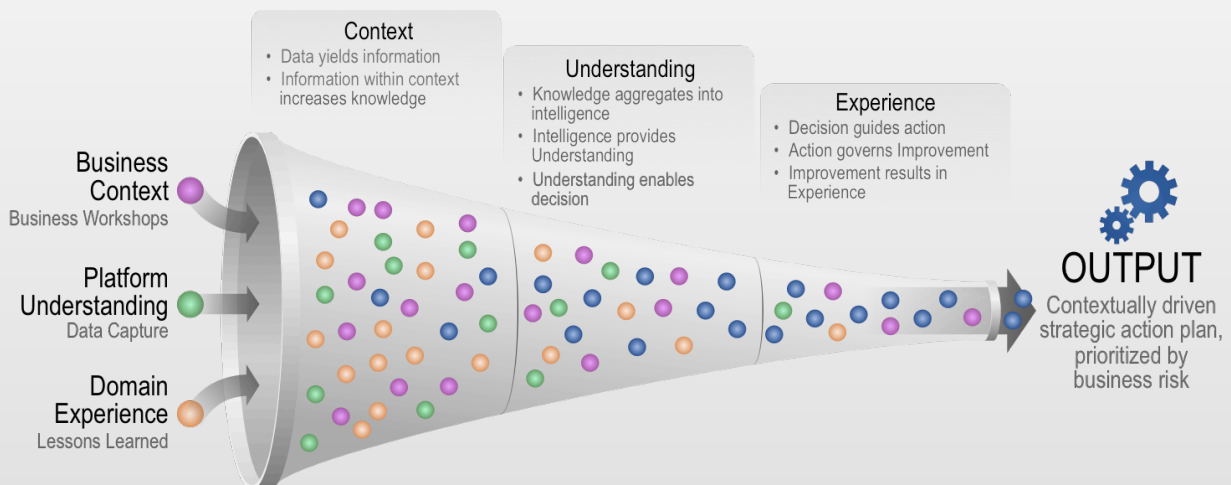
GRC Automation Services

Our Capabilities

At Trustmarq, we help our clients derive measureable business value, regardless of the platform of choice. We are considered as thought leaders in this space, having written industry standards and frameworks that have been widely adopted. We understand your business model, your industry requirements, and most importantly, having delivered success on numerous occasions with referenceable clients, we can help accelerate your path to garnering business value from your investment.

Our team carries demonstrable experience working with RSA Archer, Lockpath, Modulo, RSAM, and other platforms.

We architect, customize, build, deploy, & manage business solutions for our clients; leveraging existing processes to drive efficiency, visibility, and consistency, and maximizing return on investment.

Our GRC services include:

• Alignment & Tweaking of GRC Program Strategy

• Current State Benchmarking and Improvement of GRC Program

• Architecture, Development, Configuration, and Implementation Services

• Operational Augmentation with On-Demand Experts

Context
• Data yields information
• Information within context increases knowledge

Understanding
• Knowledge aggregates into intelligence
• Intelligence provides Understanding
• Understanding enables decision

Experience
• Decision guides action
• Action governs Improvement
• Improvement results in Experience

Business Context
Business Workshops

Platform Understanding
Data Capture

Domain Experience
Lessons Learned

OUTPUT
Contextually driven strategic action plan, prioritized by business risk

Transform Your Data Sources Into Actionable Intelligence. Partner With Us for Success!

ABOUT US

We discern the appropriate **business context**, apply **deep understanding**, and leverage our **wealth of experience** to successfully and sustainably deliver the holistic security posture.

Clients across a broad spectrum of industries have entrusted Trustmarq Global Services with their strategic and tactical GRC needs for the past two decades.

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